

# **Consolidated Financial Statements and Report of Independent Certified Public Accountants**

**Rotary International** 

30 June 2015 and 2014

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#### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Grant Thornton LLP Grant Thornton Tower 171 N. Clark Street, Suite 200 Chicago, IL 60601-3370

T +1 312 856 0200 F +1 312 565 4719 grantthornton.com

**Board of Directors Rotary International** 

We have audited the accompanying consolidated financial statements of Rotary International, which comprise the consolidated statements of financial position as of 30 June 2015 and 2014, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Rotary International as of 30 June 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Supplementary information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information and association activities are presented for purposes of additional analysis, rather than to present the financial position, results of operations and cash flows of the individual entities, and are not a required part of the consolidated financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America established by the American Institute of Certified Public Accountants. In our opinion, the consolidating information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Chicago, Illinois 22 October 2015

Sant Thornton LLP

# Rotary International CONSOLIDATED STATEMENTS OF FINANCIAL POSITION 30 June 2015 and 2014 (In thousands of U.S. dollars)

| ASSETS  |              | 2015      |     | 2014      |
|---|--------------|-----------|-----|-----------|
| ASSETS  |              |           |     |           |
| Cash and cash equivalents                             | \$           | 78,667    | \$  | 90,208    |
| Club and other accounts receivable, net               |              | 3,574     |     | 3,778     |
| Pledges receivable, net                               |              | 8,237     |     | 17,657    |
| Deferred charges, prepaid expenses and other assets   |              | 7,257     |     | 7,705     |
| Investments   |              | 1,064,070 |     | 1,019,801 |
| Split-interest agreements                             |              | 36,157    |     | 33,797    |
| Property and equipment, net                           | <del>-</del> | 37,071    |     | 38,030    |
| TOTAL ASSETS  | \$_          | 1,235,033 | \$_ | 1,210,976 |
| LIABILITIES AND NET ASSETS                            |              |           |     |           |
| LIABILITIES   |              |           |     |           |
| Accounts payable, accrued expenses and split-interest |              |           |     |           |
| agreements payable                                    | \$           | 50,099    | \$  | 50,559    |
| Accrued program awards                                |              | 97,323    |     | 64,241    |
| Deferred revenue                                      |              | 4,859     |     | 3,014     |
| Pension obligation                                    | _            | 8,215     |     | 399       |
| Total liabilities                                     |              | 160,496   |     | 118,213   |
| NET ASSETS  |              |           |     |           |
| Unrestricted  |              | 721,157   |     | 749,733   |
| Temporarily restricted                                |              | 73,081    |     | 81,668    |
| Permanently restricted                                | _            | 280,299   |     | 261,362   |
| Total net assets                                      | _            | 1,074,537 |     | 1,092,763 |
| TOTAL LIABILITIES AND NET ASSETS                      | \$_          | 1,235,033 | \$_ | 1,210,976 |

The accompanying notes are an integral part of these statements.

# Rotary International CONSOLIDATED STATEMENT OF ACTIVITIES Year ended 30 June 2015 (In thousands of U.S. dollars)

|   |    | Unrestricted | emporarily<br>restricted | _ F | Permanently restricted |    | Total     |
|---|----|--------------|--------------------------|-----|------------------------|----|-----------|
| Revenues  |    |              |                          |     |                        |    |           |
| Contributions   | \$ | 131,276      | \$<br>117,329            | \$  | 19,979                 | \$ | 268,584   |
| Dues  |    | 65,386       | -                        |     | -                      |    | 65,386    |
| Net investment return   |    | (11,301)     | 1,380                    |     | -                      |    | (9,921)   |
| Services and other activities   |    | 22,822       | -                        |     | -                      |    | 22,822    |
| Other revenues, net   |    | 148          | (281)                    |     | (656)                  |    | (789)     |
| Net assets released from  |    |              |                          |     |                        |    |           |
| restrictions  | -  | 127,401      | (127,015)                | -   | (386)                  |    |           |
| <b>Total revenues</b>   |    | 335,732      | (8,587)                  |     | 18,937                 |    | 346,082   |
| Expenses  |    |              |                          |     |                        |    |           |
| Program awards and expenses   |    | 320,234      | -                        |     | -                      |    | 320,234   |
| Development expenses  |    | 15,804       | -                        |     | -                      |    | 15,804    |
| General administration  | -  | 20,556       |                          | -   | -                      |    | 20,556    |
| <b>Total expenses</b>   |    | 356,594      |                          | _   |                        |    | 356,594   |
| Change in net assets before pension-<br>related changes other than net<br>periodic benefit cost |    | (20,862)     | (8,587)                  |     | 18,937                 |    | (10,512)  |
| Pension-related changes other than net periodic benefit cost                                    |    | (7,714)      | -                        |     | -                      |    | (7,714)   |
| Change in net assets  | -  | (28,576)     | (8,587)                  | -   | 18,937                 | -  | (18,226)  |
| Net assets  |    |              |                          |     |                        |    |           |
| Beginning of year   |    | 749,733      | 81,668                   | _   | 261,362                |    | 1,092,763 |
| End of year   | \$ | 721,157      | \$<br>73,081             | \$_ | 280,299                | \$ | 1,074,537 |

# Rotary International CONSOLIDATED STATEMENT OF ACTIVITIES Year ended 30 June 2014 (In thousands of U.S. dollars)

|   | U  | nrestricted |    | emporarily<br>estricted |            | rmanently<br>estricted | Total           |
|---|----|-------------|----|-------------------------|------------|------------------------|-----------------|
| Revenues  | '  |             |    |                         |            |                        | <br>            |
| Contributions   | \$ | 122,387     | \$ | 108,128                 | \$         | 23,723                 | \$<br>254,238   |
| Dues  |    | 63,301      |    | -                       |            | -                      | 63,301          |
| Net investment return   |    | 83,572      |    | 40,642                  |            | -                      | 124,214         |
| Services and other activities   |    | 26,335      |    | -                       |            | -                      | 26,335          |
| Other revenues, net   |    | 222         |    | 2                       |            | 3,044                  | 3,268           |
| Net assets released from  |    |             |    |                         |            |                        |                 |
| restrictions  | _  | 138,937     | -  | (138,819)               | - <u>-</u> | (118)                  | <br>-           |
| <b>Total revenues</b>   |    | 434,754     |    | 9,953                   |            | 26,649                 | 471,356         |
| Expenses  |    |             |    |                         |            |                        |                 |
| Program awards and expenses   |    | 308,559     |    | -                       |            | -                      | 308,559         |
| Development expenses  |    | 15,988      |    | -                       |            | -                      | 15,988          |
| General administration  |    | 25,709      | -  | -                       | _          | -                      | <br>25,709      |
| <b>Total expenses</b>   |    | 350,256     | -  | -                       |            | -                      | <br>350,256     |
| Change in net assets before pension-<br>related changes other than net<br>periodic benefit cost |    | 84,498      |    | 9,953                   |            | 26,649                 | 121,100         |
| Pension-related changes other than net periodic benefit cost                                    |    | 10,672      | -  | -                       |            | -                      | <br>10,672      |
| Change in net assets  |    | 95,170      |    | 9,953                   |            | 26,649                 | 131,772         |
| Net assets  |    |             |    |                         |            |                        |                 |
| Beginning of year   | _  | 654,563     | -  | 71,715                  |            | 234,713                | <br>960,991     |
| End of year   | \$ | 749,733     | \$ | 81,668                  | \$         | 261,362                | \$<br>1,092,763 |

The accompanying notes are an integral part of this statement.

Rotary International CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES Year ended 30 June 2015 (In thousands of U.S. dollars)

|   |                      | Program awards and expenses |                  |         |                   |        |    |   |     | Supportin            | ıg ser | vices                   |     |                   |
|---|----------------------|-----------------------------|------------------|---------|-------------------|--------|----|---|-----|----------------------|--------|-------------------------|-----|-------------------|
|   | PolioPlus<br>program |                             | Rotary<br>grants |         | Other<br>programs |        | a  | Total<br>program<br>wards and<br>expenses |     | velopment<br>xpenses |        | General<br>ninistration |     | Total<br>expenses |
| Expenses by natural classification        |                      |                             |                  |         |                   |        |    |   |     |                      |        |                         |     |                   |
| Program awards                            | \$                   | 123,423                     | \$               | 92,846  | \$                | 8,053  | \$ | 224,322                                   | \$  | -                    | \$     | _                       | \$  | 224,322           |
| Salaries, benefits and payroll taxes      |                      | 1,660                       |                  | 12,327  |                   | 27,117 |    | 41,104                                    |     | 8,912                |        | 8,145                   |     | 58,161            |
| External services                         |                      | 194                         |                  | 1,442   |                   | 4,779  |    | 6,415                                     |     | 1,163                |        | 1,321                   |     | 8,899             |
| Volunteer reimbursements                  |                      | -                           |                  | -       |                   | 10,265 |    | 10,265                                    |     | -                    |        | 78                      |     | 10,343            |
| Travel                                    |                      | 127                         |                  | 943     |                   | 6,959  |    | 8,029                                     |     | 1,056                |        | 4,729                   |     | 13,814            |
| Conferences, conventions and meetings     |                      | 8                           |                  | 60      |                   | 6,361  |    | 6,429                                     |     | 509                  |        | 1,278                   |     | 8,216             |
| Media and public relations                |                      | 1                           |                  | 7       |                   | 1,581  |    | 1,589                                     |     | 36                   |        | 316                     |     | 1,941             |
| Information technology and communications |                      | 226                         |                  | 1,680   |                   | 1,841  |    | 3,747                                     |     | 699                  |        | 865                     |     | 5,311             |
| Publications and printing                 |                      | 8                           |                  | 56      |                   | 1,654  |    | 1,718                                     |     | 369                  |        | 310                     |     | 2,397             |
| Postage, shipping and freight             |                      | 21                          |                  | 159     |                   | 2,355  |    | 2,535                                     |     | 801                  |        | 477                     |     | 3,813             |
| Donor recognition                         |                      | -                           |                  | -       |                   | 122    |    | 122                                       |     | 790                  |        | 144                     |     | 1,056             |
| Cost of sales                             |                      | 4                           |                  | 31      |                   | 759    |    | 794                                       |     | 13                   |        | 164                     |     | 971               |
| Occupancy                                 |                      | 167                         |                  | 1,239   |                   | 8,311  |    | 9,717                                     |     | 512                  |        | 2,029                   |     | 12,258            |
| Insurance, finance fees and taxes         |                      | 15                          |                  | 111     |                   | 1,980  |    | 2,106                                     |     | 700                  |        | 424                     |     | 3,230             |
| General office and miscellaneous          |                      | 45                          | =                | 333     |                   | 964    |    | 1,342                                     |     | 244                  |        | 276                     | _   | 1,862             |
| Total expenses by natural classification  | \$                   | 125,899                     | \$               | 111,234 | - \$ -            | 83,101 | \$ | 320,234                                   | \$_ | 15,804               | \$_    | 20,556                  | \$_ | 356,594           |
| Expenses by activity                      |                      |                             |                  |         |                   |        |    |   |     |                      |        |                         |     |                   |
| Association activities                    | \$                   | -                           | \$               | -       | \$                | 75,026 | \$ | 75,026                                    | \$  | -                    | \$     | 15,702                  | \$  | 90,728            |
| Foundation activities                     | ,                    | 125,899                     | -                | 111,234 |                   | 8,075  |    | 245,208                                   |     | 15,804               |        | 4,854                   |     | 265,866           |
|   | \$                   | 125,899                     | \$               | 111,234 | <u> </u>          | 83,101 | \$ | 320,234                                   | \$_ | 15,804               | \$     | 20,556                  | \$_ | 356,594           |

The accompanying notes are an integral part of this statement.

Rotary International CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES Year ended 30 June 2014 (In thousands of U.S. dollars)

|   | _  | Program awards and expenses |    |                  |     |                   |    |   |     | Supportin             | ıg ser | vices                   |     |                   |
|---|----|-----------------------------|----|------------------|-----|-------------------|----|---|-----|-----------------------|--------|-------------------------|-----|-------------------|
|   |    | PolioPlus<br>program        |    | Rotary<br>grants | p   | Other<br>programs | a  | Total<br>program<br>wards and<br>expenses |     | velopment<br>expenses |        | General<br>ninistration |     | Total<br>expenses |
| Expenses by natural classification        |    |                             |    |                  |     |                   |    |   |     |                       |        |                         |     |                   |
| Program awards                            | \$ | 128,902                     | \$ | 74,153           | \$  | 8,366             | \$ | 211,421                                   | \$  | -                     | \$     | -                       | \$  | 211,421           |
| Salaries, benefits and payroll taxes      |    | 1,611                       |    | 11,970           |     | 25,808            |    | 39,389                                    |     | 8,850                 |        | 10,251                  |     | 58,490            |
| External services                         |    | 215                         |    | 1,596            |     | 4,963             |    | 6,774                                     |     | 1,322                 |        | 1,613                   |     | 9,709             |
| Volunteer reimbursements                  |    | -                           |    | -                |     | 10,375            |    | 10,375                                    |     | -                     |        | 219                     |     | 10,594            |
| Travel                                    |    | 119                         |    | 880              |     | 7,465             |    | 8,464                                     |     | 1,234                 |        | 4,873                   |     | 14,571            |
| Conferences, conventions and meetings     |    | 13                          |    | 99               |     | 6,988             |    | 7,100                                     |     | 412                   |        | 1,570                   |     | 9,082             |
| Media and public relations                |    | 3                           |    | 23               |     | 3,507             |    | 3,533                                     |     | 131                   |        | 943                     |     | 4,607             |
| Information technology and communications |    | 181                         |    | 1,345            |     | 2,443             |    | 3,969                                     |     | 565                   |        | 1,068                   |     | 5,602             |
| Publications and printing                 |    | 6                           |    | 45               |     | 1,858             |    | 1,909                                     |     | 478                   |        | 422                     |     | 2,809             |
| Postage, shipping and freight             |    | 26                          |    | 192              |     | 2,276             |    | 2,494                                     |     | 728                   |        | 557                     |     | 3,779             |
| Donor recognition                         |    | -                           |    | -                |     | 198               |    | 198                                       |     | 750                   |        | 12                      |     | 960               |
| Cost of sales                             |    | 6                           |    | 45               |     | 670               |    | 721                                       |     | 19                    |        | 171                     |     | 911               |
| Occupancy                                 |    | 147                         |    | 1,092            |     | 7,879             |    | 9,118                                     |     | 451                   |        | 2,321                   |     | 11,890            |
| Insurance, finance fees and taxes         |    | 16                          |    | 122              |     | 1,427             |    | 1,565                                     |     | 813                   |        | 1,284                   |     | 3,662             |
| General office and miscellaneous          | ÷  | 39                          |    | 288              |     | 1,202             |    | 1,529                                     |     | 235                   | _      | 405                     | _   | 2,169             |
| Total expenses by natural classification  | \$ | 131,284                     | \$ | 91,850           | \$_ | 85,425            | \$ | 308,559                                   | \$_ | 15,988                | \$_    | 25,709                  | \$_ | 350,256           |
| Expenses by activity                      |    |                             |    |                  |     |                   |    |   |     |                       |        |                         |     |                   |
| Association activities                    | Ś  | _                           | \$ | _                | \$  | 77,019            | S  | 77,019                                    | \$  | _                     | \$     | 20,620                  | \$  | 97,639            |
| Foundation activities                     |    | 131,284                     |    | 91,850           |     | 8,406             |    | 231,540                                   |     | 15,988                |        | 5,089                   | _   | 252,617           |
|   | \$ | 131,284                     | \$ | 91,850           | \$_ | 85,425            | \$ | 308,559                                   | \$_ | 15,988                | \$_    | 25,709                  | \$_ | 350,256           |

The accompanying notes are an integral part of this statement.

# Rotary International CONSOLIDATED STATEMENTS OF CASH FLOWS Years ended 30 June 2015 and 2014 (In thousands of U.S. dollars)

|   |     | 2015        | 2014                                      |
|---|-----|-------------|---|
| Cash flows from operating activities                      |     |             |   |
| Change in net assets                                      | \$  | (18,226)    | \$<br>131,772                             |
| Adjustments to reconcile change in net assets to net cash |     |             |   |
| flows provided by operating activities                    |     | (10.110)    | (22 7 12)                                 |
| Endowment Fund contributions                              |     | (18,419)    | (22,748)                                  |
| Contributed securities                                    |     | (17)        | (20)                                      |
| Foreign currency translation losses (gains)               |     | 11,198      | (546)                                     |
| Realized gains on sale of investments, net                |     | (50,074)    | (33,540)                                  |
| Unrealized losses (gains) on investments, net             |     | 60,728      | (80,842)                                  |
| Gains on disposal of property and equipment, net          |     | -           | (51)                                      |
| Depreciation and amortization                             |     | 7,338       | 7,008                                     |
| Pension obligation (benefit)                              |     | 7,816       | (10,273)                                  |
| Changes in operating assets and liabilities               |     | 40.000      | 00.000                                    |
| Pledges receivable, net                                   |     | 10,062      | 22,890                                    |
| Deferred charges, prepaid expenses and other assets       |     | 448         | (324)                                     |
| Split-interest agreements                                 |     | (2,360)     | (3,236)                                   |
| Club and other accounts receivable, net                   |     | 204         | 302                                       |
| Accrued program awards                                    |     | 33,082      | (1,590)                                   |
| Accounts payable, accrued expenses and split-interest     |     | (400)       | (0.400)                                   |
| agreements payable  |     | (460)       | (2,190)                                   |
| Deferred revenue  | -   | 1,845       | <br>1,180                                 |
| Net cash provided by operating activities                 |     | 43,165      | 7,792                                     |
| Cash flows from investing activities                      |     |             |   |
| Purchase of investments                                   |     | (1,717,640) | (869,987)                                 |
| Proceeds from sale of investments                         |     | 1,763,199   | 914,259                                   |
| Purchase of property and equipment                        |     | (6,379)     | (7,271)                                   |
| Proceeds from sale of property and equipment              |     | -           | 2,025                                     |
| Change in short-term investments                          | _   | (100,465)   | <br>(30,090)                              |
| Net cash (used in) provided by investing activities       |     | (61,285)    | 8,936                                     |
| Cash flows from financing activities                      |     |             |   |
| Proceeds from contributions restricted for investment in  |     |             |   |
| Endowment Fund  | =   | 17,777      | <br>22,422                                |
| Net cash provided by financing activities                 |     | 17,777      | 22,422                                    |
| Effect of exchange rate changes on cash                   | _   | (11,198)    | <br>546                                   |
| (Decrease) increase in cash and cash equivalents          |     | (11,541)    | 39,696                                    |
| Cash and cash equivalents, beginning of year              | _   | 90,208      | <br>50,512                                |
| Cash and cash equivalents, end of year                    | \$  | 78,667      | \$<br>90,208                              |
| ı v   | · = |             | <br>· · · · · · · · · · · · · · · · · · · |

The accompanying notes are an integral part of these statements.

#### **NOTE A - NATURE OF OPERATIONS**

The consolidated financial statements consist of four affiliated entities: Rotary International, The Rotary Foundation of Rotary International (the Foundation), PPH National Insurance Co. (PPH) and Rotary International Infotech Pvt. Ltd. (Infotech), collectively referred to as Rotary. The activities of Rotary International, PPH and Infotech are referred to as the Association.

Rotary International is a corporation organized under the Illinois Not-for-Profit Corporation Act. The mission of Rotary International is to provide service to others, promote integrity and advance world understanding, goodwill, and peace through its fellowship of business, professional and community leaders. Rotary International supports Rotary clubs worldwide by coordinating global programs, campaigns and initiatives. Operating revenue is derived primarily from membership dues and investment income.

The Foundation is a corporation organized under the Illinois Not-for-Profit Corporation Act, of which Rotary International is the sole corporate member. The Foundation is funded solely by voluntary contributions from members and friends of Rotary who support its mission. Using Rotary Foundation grants, Rotary's 34,000 clubs across the globe develop and carry out sustainable humanitarian projects and provide scholarships and professional training opportunities that promote peace, fight disease, provide clean water, sustain mothers and children, improve education, and strengthen local economies. In addition, the Foundation has established associate foundations in Australia, Brazil, Canada, Germany, India, Japan and the United Kingdom. The associate foundations provide local Rotarians and/or other donors with tax benefits for charitable contributions under the applicable laws in each country. The financial activities conducted by the associate foundations are included in the consolidated statements of financial position and the related consolidated statements of activities, functional expenses and cash flows. Operating revenue of the Foundation is derived primarily from contributions and investment income.

PPH, a subsidiary of Rotary International, is a captive insurance company incorporated under the laws of the state of Vermont. PPH provides general liability, directors and officers, and employment practices liability insurances to U.S. Rotary clubs and districts, as well as vicarious liability insurance to Rotary International.

Infotech, a subsidiary of Rotary International, is incorporated under the laws of India and provides information service functions for Rotary.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Principles of Consolidation**

The accompanying consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). All significant intercompany balances and transactions have been eliminated in the consolidated financial statements.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and

liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents include operating cash and liquid investments with an initial maturity of three months or less. These include interest-bearing accounts, money market mutual funds and fixed-term deposits, and are stated at cost, which approximates fair value. Cash equivalents consist of \$10,596 and \$17,202 as of 30 June 2015 and 2014, respectively. Rotary maintains foreign and domestic cash accounts, including cash and cash equivalents of \$16,942 and \$24,358 as of 30 June 2015 and 2014, respectively, subject to certain repatriation restrictions imposed by local governments. Rotary had domestic balances exceeding the Federal Deposit Insurance Corporation's insured limitations at 30 June 2015 and 2014. Rotary believes it is not exposed to significant credit risk on cash and cash equivalents.

#### Club and Other Accounts Receivable

Accounts receivable are primarily collectible from member clubs for association membership dues. Membership dues are payable at the beginning of each six-month period. Accounts receivable are stated at amounts due, net of an allowance for doubtful accounts. Accounts outstanding longer than the contractual payment terms are considered past due. Rotary determines its allowance for doubtful accounts by considering a number of factors, including the length of time accounts receivable are past due, its previous loss history, and the individual or group's current ability to pay the obligation. Rotary writes off accounts receivable when they become uncollectible, and payments subsequently received on such receivables are credited to the allowance for doubtful accounts.

#### Pledges Receivable

The Foundation receives unconditional multi-year pledges ranging from one to 10 years. Management makes assumptions regarding the outstanding pledges and ultimate collectability of these receivables. Pledges receivable are recorded net of discounting for the present value of the expected future cash flows using a risk adjusted rate. As of 30 June 2015 and 2014, the present value discount is \$157 and \$208, respectively, and the allowance for uncollectible pledges is \$229 and \$253, respectively.

#### Investments

Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from independent sources. Unobservable inputs reflect assumptions that market participants would use in pricing the asset or liability based on the best information available in the circumstances. The fair value hierarchy is broken down into three levels based on the transparency of inputs as follows:

Level 1 - Quoted prices are available in active markets for identical assets or liabilities as of the report date.

<u>Level 2</u> - Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the report date.

<u>Level 3</u> - Financial instruments that have little to no pricing observability as of the report date.

Inputs are used in applying the various valuation techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics, and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes observable information requires significant judgment by Rotary's management. Rotary considers observable data to be market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market. The categorization of a financial instrument within the fair value hierarchy is based on the pricing transparency of the instrument and does not necessarily correspond to Rotary's perceived risk of that instrument.

Financial instruments with values that are based on quoted market prices in active markets and are, therefore, classified within Level 1, include active listed equities, publicly traded mutual funds with published prices per share and certain money market securities. Rotary does not adjust the quoted price for such instruments.

Investments include assets of the Donor Advised Fund (DAF), which accepts irrevocable contributions and offers individuals and Rotary-affiliated groups the flexibility to recommend grants to either the Foundation or other unaffiliated Internal Revenue Service (IRS)-approved charities. Grants are subject to approval by the Foundation Trustees. Rotary recognizes revenue when assets are contributed to the DAF. Grants made to other organizations from the DAF are recorded as program awards.

Rotary maintains foreign and domestic investment accounts, including investments of \$9,119 as of 30 June 2015, subject to certain repatriation restrictions imposed by local governments. There were no such investment accounts as of 30 June 2014.

#### Split-interest Agreements

The Foundation is the trustee or custodian, beneficiary and charitable remainderman of trusts and charitable annuities held for the benefit of others and the Foundation for various specified terms. These funds are held in charitable remainder unitrusts, a charitable gift annuity account and a pooled income fund. Assets received under these agreements are recorded at fair value and the contribution portion of these agreements is recognized as revenue when received. Liabilities incurred as a result of these agreements are measured based on the present value of the expected future payments to be made to the named beneficiaries using various discount rates and actuarial assumptions reflecting the terms of the agreements and the estimated time of receipt. The Foundation's policy is to perform a valuation of the split-interest agreement liabilities annually. The valuation adjustment for these liabilities as of 30 June 2015 and 2014 resulted in an expense of \$894 and \$1,563, respectively.

#### **Endowments**

The Foundation's endowment (known as the Endowment Fund) is composed of donor-restricted and trustee-designated endowment funds. The primary objective of the Endowment Fund is to support the programs of the Foundation in perpetuity. Endowment funds are recorded in accordance with the Illinois-approved Uniform Prudent Management of Institutional Funds Act (UPMIFA). The Foundation interprets UPMIFA as requiring that the historic value of the original donor-restricted endowment gift be preserved as of the gift date unless there are explicit donor stipulations to the contrary. The portion of the endowment that must be maintained permanently, not expended or otherwise exhausted, is classified as permanently restricted net assets. A portion of the fund's earnings are classified as temporarily restricted net assets until they have been

appropriated for expenditure by the Foundation and have met any purpose restrictions. The amount of the fund that is trustee-designated is classified as unrestricted net assets. A portion of the Endowment Fund's investment earnings are used to finance the programs of the Foundation, based on the terms of the gift and the Foundation's spending policy. The Endowment Fund may make an annual distribution to the Foundation's program awards and expenses approved by the Foundation's Trustees.

The Foundation's Trustees have responsibility for formulating the Endowment Fund's investment policy. Funds are included in a consolidated endowment pool and invested in accordance with the investment policy approved by the Trustees and monitored by the Investment Committee. Assets of the Endowment Fund are invested to ensure that capital is preserved and enhanced over time. The investment policy for the Endowment Fund is to invest in a diversified asset portfolio that is expected to produce an average annual total return that at least equals inflation, plus endowment spending, without assuming undue risk.

# **Property and Equipment**

Property and equipment are stated at cost and depreciated using the straight-line method over the following estimated useful lives of the assets: building (31.5 years), building improvements (the lesser of 25 years or the useful life of the improvements), and furniture and equipment (three to 10 years), data processing equipment and software projects (three or five years as appropriate). Significant renewals and replacements are capitalized, subject to a capitalization threshold minimum of \$5. The cost of repairs and maintenance is expensed as incurred. Rotary retires and disposes of capital assets that are no longer held or used in operations.

#### Accrued Program Awards

The Foundation records the full amount of program awards upon specific designation of award recipients in the year for which they are approved. Awards designated but not yet paid are included in accrued program awards in the accompanying consolidated statements of financial position.

#### Net Assets

Rotary classifies resources into three classes of net assets as follows:

<u>Unrestricted</u> - Net assets not subject to donor-imposed stipulations, including all revenues, expenses, gains and losses that are not changes in permanently or temporarily restricted net assets. These include contributions from Rotarians, Rotary districts and clubs, and others.

Unrestricted net assets that are Board-designated represent amounts that have been designated for specific programs or uses. These unrestricted net assets include reserves that support Rotary's operating and program expenses in the event that current-year investment earnings are inadequate.

<u>Temporarily restricted</u> - Net assets subject to donor-imposed stipulations that may or will be met by fulfillment of the stipulated purpose and/or the passage of time. These include contributions that are restricted for polio eradication, areas of focus and term gifts. Foundation policy stipulates that a portion of the Endowment Fund's net investment return be used to support the programs of the Foundation, including reasonable administrative costs in accordance with the conditions agreed on or at the time of gift acceptance and in accordance with the spending policy approved by the Foundation Trustees. Non-current pledges and the unspent portion of the Endowment Fund's net investment return are classified as temporarily restricted.

<u>Permanently restricted</u> - Net assets subject to donor-imposed stipulations that they be invested to provide a permanent source of income. Such stipulations can neither be removed by fulfillment of a stipulated purpose nor expire with the passage of time. These include contributions that are restricted for endowment funds and split-interest agreements.

#### Revenue Recognition

Contributions and unconditional pledges are recognized as revenue in the period received and recorded at estimated fair value. Dues are recognized as revenue in the membership year to which they relate. Prepaid dues are reported as deferred revenue. Revenues from services and other activities are recognized when the services are rendered.

#### Tax Status

Rotary International and the Foundation have each received a favorable determination letter from the IRS, stating that each is exempt from federal income taxes under the provisions of Sections 501(c)(4) and 501(c)(3), respectively, of the Internal Revenue Code of 1986, as amended, except for income taxes pertaining to unrelated business income.

PPH files a corporation income tax return, but is not treated as an insurance company for federal income tax purposes as it is a captive insurance company. Accordingly, premiums (from Rotary) and losses and loss adjustment expenses are excluded from the calculation of taxable income. There was no liability for income tax as of 30 June 2015 and 2014.

Infotech is a private limited company registered in India and, as such, is a taxable corporation in India. Under U.S. tax regulations, Infotech is treated as a foreign partnership and all operations are included in Rotary's U.S. tax filings.

The Financial Accounting Standards Board (FASB) issued guidance that requires tax effects from uncertain positions to be recognized in the consolidated financial statements only if the position is more likely than not to be sustained if the position were to be challenged by a taxing authority. Management has determined there are no material uncertain positions that require recognition in the consolidated financial statements. Additionally, no provision for income taxes is reflected in the consolidated financial statements and there is no interest or penalties recognized in the consolidated statements of activities or consolidated statements of financial position. The fiscal years ended 2012, 2013, 2014 and 2015 are still open to audit for federal and Illinois purposes.

# Translation of Currency Other Than the U.S. Dollar

The U.S. dollar is the reporting currency for Rotary. Rotary has operations in countries other than the U.S. that are translated into Rotary's reporting currency. Translation and transaction gains or losses are reflected in the change in net assets.

#### Risks and Uncertainties

Rotary has investments in invested cash and short-term investments, debt and equity securities, and alternative investments that are exposed to various risks, such as interest rate, market and credit. Due to the level of risk

associated with certain investment securities, it is at least reasonably possible that changes in risks in the near term would materially affect the amounts reported in the consolidated financial statements.

#### Reclassifications

Certain reclassifications have been made to prior-year balances to conform to the current-year presentation.

#### **Recent Accounting Pronouncements**

In April 2015, the FASB issued Accounting Standards Update (ASU) 2015-07, "Disdosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)," which exempts investments measured using the net asset value (NAV) practical expedient in ASC 820, "Fair Value Measurement," from categorization within the fair value hierarchy and related disclosures. This ASU requires presentation of the carrying amount of investments measured using the NAV practical expedient as a reconciling item between the total amount of investments categorized within the fair value hierarchy and total investments measured at fair value on the face of the financial statements. The ASU is effective for Rotary for fiscal year 2018. However, early adoption is permitted, and Rotary adopted the ASU for 2015, with retrospective application. The revised disclosures are included in note C to the consolidated financial statements.

In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers," which supersedes most of the current revenue recognition requirements. The underlying principle is that an entity will recognize revenue to depict the transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. The guidance provides a five-step analysis of transactions to determine when and how revenue is recognized. Other major provisions include capitalization of certain contract costs, consideration of time value of money in the transaction price and allowing estimates of variable consideration to be recognized before contingencies are resolved in certain circumstances. The guidance also requires enhanced disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. The guidance is currently effective for Rotary for fiscal year 2018 (early adoption is not permitted). The guidance permits the use of either a retrospective or cumulative effect transition method. The adoption of ASU 2014-09 is not expected to have material impact on Rotary's consolidated financial statements.

# NOTE C - INVESTMENTS AND FAIR VALUE MEASUREMENTS

The fair values of Rotary's consolidated financial assets that are measured on a recurring basis are as follows as of 30 June 2015:

|  | Quoted prices in<br>active markets for<br>identical assets<br>(Level 1) |         |    | gnificant other<br>observable<br>inputs<br>(Level 2) |    | Significant<br>nobservable<br>inputs<br>(Level 3) | Ва  | alance as of<br>30 June<br>2015 |
|--|---|---------|----|--|----|---|-----|---------------------------------|
| Investments at fair value  |   |         |    |  |    |   |     |                                 |
| Invested cash and short-term                                       |   |         |    |  |    |   |     |                                 |
| investments (a)  | \$  | 155,715 | \$ | -  | \$ | -   | \$  | 155,715                         |
| Equity (b)   |   | 35,916  |    | -  |    | -   |     | 35,916                          |
| Fixed income (c)   |   | 126,030 |    | 1,029  |    | -   |     | 127,059                         |
| Exchange traded funds (d)  |   | 19,185  |    | -  |    | -   |     | 19,185                          |
| Mutual funds (e)   |   | 347,454 |    | -  |    | -   |     | 347,454                         |
| Mutual funds, measured at NAV (e)<br>Commingled funds, measured at |   | -       |    | -  |    | -   |     | 39,468                          |
| NAV (f)<br>Limited liability companies,                            |   | -       |    | -  |    | -   |     | 39,614                          |
| measured at NAV (g) Private equity funds, measured at              |   | -       |    | -  |    | -   |     | 105,665                         |
| NAV (h)<br>Real estate funds, measured at                          |   | -       |    | -  |    | -   |     | 33,037                          |
| NAV (i)  |   | _       |    | _  |    | -   |     | 62,225                          |
| Hedge funds, measured at NAV (j)                                   | _   | -       |    | -  |    | -   | _   | 86,637                          |
| Total investments at fair value                                    | \$_   | 684,300 | \$ | 1,029  | \$ | -   |     | 1,051,975                       |
| Investments not at fair value (k)                                  |   |         |    |  |    |   | _   | 12,095                          |
| <b>Total investments</b>   |   |         |    |  |    |   | \$_ | 1,064,070                       |
| Split-interest agreements Invested cash and short-term             |   |         |    |  |    |   |     |                                 |
| investments  | \$  | 841     | \$ | _  | \$ | _   | \$  | 841                             |
| Fixed income   | Ų   | 011     | Ų  | 1,022  | Ų  | _   | Ų   | 1,022                           |
| Mutual funds   |   | 75      |    | 1,022  |    | _   |     | 75                              |
| Exchange traded funds  | _   | 34,219  |    | -  |    | _   | _   | 34,219                          |
| Total split-interest agreements                                    |   |         |    |  |    |   |     |                                 |
| at fair value  | \$_   | 35,135  | \$ | 1,022  | \$ | -   | \$_ | 36,157                          |

The fair values of Rotary's consolidated financial assets that are measured on a recurring basis are as follows as of 30 June 2014:

|  | Quoted prices in<br>active markets for<br>identical assets<br>(Level 1) |         |     | gnificant other<br>observable<br>inputs<br>(Level 2) |     | Significant<br>nobservable<br>inputs<br>(Level 3) | Ва  | alance as of<br>30 June<br>2014 |
|--|---|---------|-----|--|-----|---|-----|---------------------------------|
| Investments at fair value  |   |         |     |  |     |   |     |                                 |
| Invested cash and short-term   |   |         |     |  |     |   |     |                                 |
| investments (a)  | \$  | 64,116  | \$  | -  | \$  | -   | \$  | 64,116                          |
| Equity (b)   |   | 49,490  |     | -  |     | -   |     | 49,490                          |
| Fixed income (c)   |   | 95,964  |     | 1,413  |     | -   |     | 97,377                          |
| Exchange traded funds (d)  |   | 17,559  |     | -  |     | -   |     | 17,559                          |
| Mutual funds (e)   |   | 350,259 |     | -  |     | -   |     | 350,259                         |
| Mutual funds, measured at NAV (e)<br>Commingled funds, measured at                       |   | -       |     | -  |     | -   |     | 39,941                          |
| NAV (f)  |   | -       |     | -  |     | -   |     | 54,112                          |
| Limited liability companies,<br>measured at NAV (g)<br>Private equity funds, measured at |   | -       |     | -  |     | -   |     | 189,814                         |
| NAV (h) Real estate funds, measured at   |   | -       |     | -  |     | -   |     | 28,120                          |
| NAV (i)  |   | _       |     | _  |     | _   |     | 62,242                          |
| Hedge funds, measured at NAV (j)   | _   | -       | . = | <u>-</u>   | = : | -   | _   | 63,673                          |
| Total investments at fair value  | \$_   | 577,388 | \$  | 1,413  | \$  | -   |     | 1,016,703                       |
| Investments not at fair value (k)  |   |         |     |  |     |   | _   | 3,098                           |
| <b>Total investments</b>   |   |         |     |  |     |   | \$_ | 1,019,801                       |
| Split-interest agreements  |   |         |     |  |     |   |     |                                 |
| Invested cash and short-term   |   |         |     |  |     |   |     |                                 |
| investments  | \$  | 746     | \$  | -  | \$  | _   | \$  | 746                             |
| Fixed income   | •   | -       | •   | 989  | •   | _   | •   | 989                             |
| Mutual funds   |   | 6,202   |     | -  |     | _   |     | 6,202                           |
| Exchange traded funds  | _   | 25,860  |     | -  |     | _   | _   | 25,860                          |
| Total split-interest agreements  |   |         |     |  |     |   |     |                                 |
| at fair value  | \$_   | 32,808  | \$  | 989  | \$  | -   | \$_ | 33,797                          |

Investments categorized as Level 1 include: money market, U.S. government fixed income instruments, U.S. and non-U.S. equity securities, certain mutual funds, and exchange traded funds.

Investments categorized as Level 2 include: certain fixed income instruments, primarily corporate bonds, mortgage backed securities and collateralized mortgage obligations valued primarily using matrix and/or market corroborated pricing.

- (a) Invested cash and short-term investments are invested in money market funds whose portfolio is composed of highly rated short-term issuance managed with the primary goal of preserving principal while providing reasonable yield. It is possible for the value of these funds to be valued below one U.S. dollar.
- (b) Equity securities are stated at fair value determined primarily by closing prices quoted on recognized U.S. and international security exchanges.
- (c) Fixed income securities are stated at fair value determined primarily from quoted prices in the market in which they are principally traded. Certain securities evaluated as Level 2 are stated at fair value determined primarily by matrix pricing.
- (d) Exchange traded funds are baskets of securities designed to replicate various indices and whose value is determined through daily market action in the shares of the exchange traded fund. Fair market value is determined by obtaining prices from quoted market sources.
- (e) Mutual funds are pools of assets commingled together to benefit from professional management and through economies of scale. Mutual funds are stated at fair value determined primarily from quoted prices in the market in which they are principally traded. Mutual funds are registered with the U.S. Securities and Exchange Commission.
- (f) Commingled funds are pools of assets commingled together to benefit from professional management and through economies of scale. Investors own shares of the fund and are provided a NAV on a regular basis. Commingled funds are regulated by the U.S. Office of the Comptroller of the Currency or by the state banking authority.
- (g) The limited liability companies are investing vehicles whose interest is in a membership of the limited liability company. The membership has the same benefits of professional management and economies of scale as mutual and commingled funds, and is provided with regular NAV reporting.
- (h) Private equity funds include several funds that invest globally. Capital is committed to these investments and called as investments are made. Distributions are made only when the underlying investments of the funds undergo a significant market event, such as an acquisition by another company or an initial public offering. The time horizon of a typical private equity fund is approximately 10 to 15 years. The fair values of the investments in this category have been estimated based on Rotary's ownership interest in partners' capital, which is deemed to be a NAV equivalent.
- (i) Real estate funds include open-ended and closed-ended real estate funds that invest in U.S. real estate. The holdings in the real estate funds comprise a mix of apartments, offices, industrial, retail and hotel properties. The fair values of the investments in this category have been estimated using the NAV per share of the investments, based on an annual valuation by an independent third-party appraiser. Redemption requests in the open-ended fund are subject to approval by the fund's Board of Trustees on a quarterly basis. Redemptions of the closed-ended fund were suspended until the fund's outstanding credit facility was repaid. This fund has resumed distributions on a pro-rata basis as assets are sold.
- (j) Hedge funds include various hedge funds that pursue multiple global strategies to diversify risks and reduce volatility. The fair values of the investments in this category have been estimated using the NAV per share of the investments. A full redemption has been requested from one of the fund managers in fiscal year 2009, and proceeds continue to be distributed as available when the underlying managers have been able to provide

liquidity. Another fund that was previously in bankruptcy is in liquidation proceedings, with all assets in cash pending distribution to creditors and investors. In fiscal year 2006, Rotary recorded a valuation reserve of \$16,000 on a cost basis of \$25,640. During fiscal years 2015 and 2014, distributions of \$1,717 and \$13,060 were received and realized gains of \$1,717 and \$3,420, respectively, were recorded. Further distributions may be made in the future that will result in additional gains.

(k) Investments not at fair value include invested cash, savings and other money market funds, and a certificate of deposit.

Rotary investments reported at NAV or its equivalent as of 30 June 2015 include: certain mutual funds, commingled funds, limited liability companies, hedge funds, private equity funds and real estate funds, as defined above, and as summarized below:

|                             | ]  | Fair value |    | Unfunded<br>ommitments | Redemption<br>frequency<br>(if currently<br>eligible) | Redemption<br>notice period                   |
|-----------------------------|----|------------|----|------------------------|---|---|
| Investments                 | _  |            |    |                        |   |   |
| Mutual funds                | \$ | 39,468     | \$ | -                      | Daily   | Daily   |
| Commingled funds            |    | 39,614     |    | -                      | Monthly   | 22nd day of preceding month                   |
| Limited liability companies |    | 105,665    |    | -                      | Daily/twice<br>monthly/monthly                        | 8th or 22nd of current<br>month/15 days       |
| Private equity funds        |    | 33,037     |    | 27,709                 | -   | -   |
| Real estate funds           |    | 62,225     |    | -                      | Quarterly   | 60-90 days                                    |
| Hedge funds                 |    | 86,637     | =  |                        | Monthly/quarterly                                     | 30-65 days/not <5 days<br>before end of month |
| Total                       | \$ | 366,646    | \$ | 27,709                 |   |   |

Rotary investments reported at NAV or its equivalent as of 30 June 2014 include: certain mutual funds, commingled funds, limited liability companies, hedge funds, private equity funds and real estate funds, as defined above, and as summarized below:

|                             | I  | Fair value | Unfunded<br>ommitments | Redemption<br>frequency<br>(if currently<br>eligible) | Redemption<br>notice period                   |
|-----------------------------|----|------------|------------------------|---|---|
| Investments                 |    |            | -                      |   |   |
| Mutual funds                | \$ | 39,941     | \$<br>-                | Daily   | Daily   |
| Commingled funds            |    | 54,112     | _                      | Monthly   | 22nd day of preceding month                   |
| Limited liability companies |    | 189,814    | -                      | Daily/twice<br>monthly/monthly                        | 8th or 22nd of current<br>month/15 days       |
| Private equity funds        |    | 28,120     | 23,879                 | -   | -   |
| Real estate funds           |    | 62,242     | _                      | Quarterly   | 60-90 days                                    |
| Hedge funds                 |    | 63,673     | <br>-                  | Monthly/quarterly                                     | 30-65 days/not <5 days<br>before end of month |
| Total                       | \$ | 437,902    | \$<br>23,879           |   |   |

At 30 June 2015 and 2014, Rotary had investments in bonds in the amount of \$30,120 and \$57,361, respectively, denominated in currencies other than the U.S. dollar. Accrued interest and dividends are included in total investments.

The components of investment return, net for the years ended 30 June 2015 and 2014 are as follows:

|                                | <br>2015      |     | 2014    |
|--------------------------------|---------------|-----|---------|
| Interest and dividends         | \$<br>15,395  | \$  | 13,019  |
| Realized gains, net            | 50,074        |     | 33,540  |
| Unrealized (losses) gains, net | (60,728)      |     | 80,842  |
| Investment and banking fees    | (3,926)       |     | (3,928) |
| Currency (losses) gains, net   | <br>(10,736)  |     | 741     |
| Total                          | \$<br>(9,921) | \$_ | 124,214 |

# NOTE D - PROPERTY AND EQUIPMENT, NET

The components of property and equipment, net as of 30 June 2015 and 2014 are as follows:

|                               | 2015         | 2014 |          |
|-------------------------------|--------------|------|----------|
| Property and equipment        | <br>         |      |          |
| Land                          | \$<br>2,231  | \$   | 2,231    |
| Building                      | 72,885       |      | 72,926   |
| Furniture and equipment       | <br>40,584   | _    | 36,903   |
| Property and equipment        | 115,700      |      | 112,060  |
| Less accumulated depreciation | <br>(78,629) | _    | (74,030) |
| Total                         | \$<br>37,071 | \$_  | 38,030   |

Depreciation expense for the years ended 30 June 2015 and 2014 was \$7,338 and \$7,008, respectively.

#### **NOTE E - ENDOWMENTS**

Effective July 2013, the Trustees modified the spending policy from endowed gifts. Based on the new spending policy approved by the Trustees, annual spending occurs each year from those endowed gifts where the market value is at least 90% of the accumulated gift value based on a tiered spending rate structure. In accordance with UPMIFA, the Foundation considers the following factors in making a determination for the spending rate for endowment funds: the duration and preservation of the fund, the mission of the Foundation and the purposes of the donor-restricted endowment funds, the investment policy, general economic conditions, possible effects of inflation and deflation, and the expected total return from income and appreciation of

investments. The Trustees approved tiered spending rates between 2.0% and 5.0% for fiscal years 2015 and 2014.

Split-interest agreements and related activities are part of permanently restricted net assets, but are managed separately from endowments. Therefore, split-interest agreements are not included in the spending calculations for the Endowment Fund or in the endowment net assets reported.

Changes in endowment net assets for the year ended 30 June 2015 are as follows:

|  | Un  | restricted |     | mporarily<br>estricted |     | rmanently<br>estricted | <br>Total     |
|--|-----|------------|-----|------------------------|-----|------------------------|---------------|
| Endowment net assets, beginning of year  | \$  | 17,622     | \$  | 73,762                 | \$  | 246,861                | \$<br>338,245 |
| Investment return  |     |            |     |                        |     |                        |               |
| Interest, dividends and investment fees, net   |     | 183        |     | 2,855                  |     | -                      | 3,038         |
| Realized and unrealized losses, net  | _   | (122)      | _   | (1,756)                | _   | -                      | <br>(1,878)   |
| Total investment return  |     | 61         |     | 1,099                  |     | -                      | 1,160         |
| Contributions  |     | _          |     | -                      |     | 18,419                 | 18,419        |
| Transfer of funds  |     | 741        |     | -                      |     | _                      | 741           |
| Conversion of split-interest agreements to endowment<br>Modifications to endowment agreements and pledge |     | -          |     | -                      |     | 340                    | 340           |
| write offs   |     | _          |     | (130)                  |     | (386)                  | (516)         |
| Appropriation of endowment assets for expenditure  | _   | -          |     | (11,961)               | _   | -                      | <br>(11,961)  |
| Endowment net assets, end of year  | \$_ | 18,424     | \$_ | 62,770                 | \$_ | 265,234                | \$<br>346,428 |

#### Changes in endowment net assets for the year ended 30 June 2014 are as follows:

|  | Un | Unrestricted Temporarily restricted |    |         | rmanently<br>estricted | <br>Total |               |
|--|----|-------------------------------------|----|---------|------------------------|-----------|---------------|
| Endowment net assets, beginning of year  | \$ | 6,539                               | \$ | 43,138  | \$                     | 221,484   | \$<br>271,161 |
| Investment return  |    |                                     |    |         |                        |           |               |
| Interest, dividends and investment fees, net   |    | 152                                 |    | 2,545   |                        | -         | 2,697         |
| Realized and unrealized gains, net   | _  | 2,416                               |    | 38,064  | _                      | -         | <br>40,480    |
| Total investment return  |    | 2,568                               |    | 40,609  |                        | -         | 43,177        |
| Contributions  |    | -                                   |    | -       |                        | 22,748    | 22,748        |
| Transfer of funds  |    | 8,515                               |    | -       |                        | -         | 8,515         |
| Conversion of split-interest agreements to endowment<br>Modifications to endowment agreements and pledge |    | -                                   |    | -       |                        | 2,747     | 2,747         |
| write offs   |    | _                                   |    | _       |                        | (118)     | (118)         |
| Appropriation of endowment assets for expenditure  | _  | -                                   |    | (9,985) |                        | -         | <br>(9,985)   |
| Endowment net assets, end of year  | \$ | 17,622                              | \$ | 73,762  | \$                     | 246,861   | \$<br>338,245 |

Endowment composition by net asset class as of 30 June 2015 is as follows:

|  | Un  | restricted     |     | mporarily<br>estricted | ermanently<br>restricted | <br>Total               |
|--|-----|----------------|-----|------------------------|--------------------------|-------------------------|
| Donor-restricted endowment funds<br>Trustee-designated endowment funds | \$  | (27)<br>18,451 | \$  | 62,770                 | \$<br>265,234            | \$<br>327,977<br>18,451 |
| Endowment net assets, end of year                                      | \$_ | 18,424         | \$_ | 62,770                 | \$<br>265,234            | \$<br>346,428           |

Endowment composition by net asset class as of 30 June 2014 is as follows:

|  | Un  | restricted | mporarily<br>estricted | rmanently<br>estricted | <br>Total               |
|--|-----|------------|------------------------|------------------------|-------------------------|
| Donor-restricted endowment funds<br>Trustee-designated endowment funds | \$  | 17,622     | \$<br>73,762           | \$<br>246,861          | \$<br>320,623<br>17,622 |
| Endowment net assets, end of year                                      | \$_ | 17,622     | \$<br>73,762           | \$<br>246,861          | \$<br>338,245           |

#### Funds with Deficiencies

From time to time, the fair value of assets associated with the donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the organization to retain as a fund of perpetual duration. The Foundation is required to transfer funds from unrestricted net assets to temporarily restricted net assets when deficiencies result from unfavorable market fluctuations. The required transfer is the amount by which the fair value of the assets at fiscal year-end is less than the level required by donor stipulations in order to retain as a fund of perpetual duration. Deficiencies totaled \$27 as of 30 June 2015. There were no deficiencies as of 30 June 2014.

#### **NOTE F - BENEFIT PLANS**

#### **Pension Benefits**

The Rotary International Retirement Plan (the Plan) is a defined benefit pension plan covering substantially all Rotary International U.S. employees with a hire date before 1 January 2008. The Plan was closed to employees hired on or after this date. On 31 December 2014, the Plan benefits were frozen and the Plan was terminated. Assets will be distributed in October 2015. The benefits are determined by application of a benefit ratio to the employee's highest average annual earnings for five consecutive Plan years. The Plan's assets are invested in certain fixed-income, equity funds and limited liability companies.

| Summary information for the Plan as of 30 June 2015 and 2014 is as follows  | :       |                   |             |                       |
|---|---------|-------------------|-------------|-----------------------|
|   |         | 2015              |             | 2014                  |
| Plan assets at fair value<br>Projected benefit obligation   | \$_     | 63,661<br>71,876  | \$_         | 62,789<br>63,188      |
| Funded status   | \$ _    | (8,215)           | \$_         | (399)                 |
| Net actuarial loss  | \$_     | 7,714             | \$_         | -                     |
| Amount recognized in unrestricted net assets  | \$_     | 7,714             | \$_         | -                     |
| The weighted-average actuarial assumptions used to determine the benefit of 2014 are as follows:  | oblig   | ation as of 3     | 0 Ju        | ne 2015 and           |
|   |         | 2015              |             | 2014                  |
| Discount rate<br>Assumed rate of compensation increases   |         | 3.87%<br>N/A      |             | 3.93%<br>5.00         |
| The amount recognized as pension-related changes other than net periodic statements of activities for fiscal years 2015 and 2014 is as follows: | ber ber | efit cost in      | the o       | consolidated          |
|   |         | 2015              |             | 2014                  |
| Current year actuarial (loss) gain<br>Amortization of actuarial loss<br>Curtailment   | \$      | (7,714)<br>-<br>- | \$_         | 7,269<br>259<br>3,144 |
| Total recognized as pension-related changes other than net periodic benefit cost  | \$_     | (7,714)           | \$ <u>_</u> | 10,672                |
| The amounts recognized by the Plan for fiscal years 2015 and 2014 are as fo   | llows   | ::                |             |                       |
|   |         | 2015              |             | 2014                  |
| Benefits paid<br>Pension expense  | \$      | 1,939<br>102      | \$          | 1,775<br>399          |

The net periodic benefit cost for fiscal years 2015 and 2014 is as follows:

|                           | <br>2015  | <br>2014    |
|---------------------------|-----------|-------------|
| Service cost              | \$<br>618 | \$<br>2,157 |
| Interest cost             | 2,572     | 3,349       |
| Expected return on assets | (3,088)   | (3,759)     |
| Amortization of loss      | -         | 259         |
| Curtailment gain          | -         | <br>(1,607) |
| Net periodic benefit cost | \$<br>102 | \$<br>399   |

The weighted-average actuarial assumptions used to determine net periodic benefit cost for the years ended 30 June 2015 and 2014 are as follows:

|  | 2015         | 2014  |
|--|--------------|-------|
|  | <del>.</del> |       |
| Discount rate                          | 3.93%        | 5.12% |
| Expected long-term rate of return      | 5.00         | 7.00  |
| Assumed rate of compensation increases | 5.00         | 5.00  |

In developing the expected long-term rate of return on assets, the Plan's trustees considered the average rate of earnings expected on the classes of funds invested or to be invested to provide for the future obligation of the Plan. This included considering the trust's targeted asset allocation for the fiscal year and expected returns for the asset classes.

#### **Plan Assets**

The objective for the Plan's investment program is to minimize funded status volatility given the Plan's termination on 31 December 2014 and payout in October 2015. The target and actual allocations for Plan assets at 30 June 2015 for the Plan are 80% in the liability hedging portfolio and 20% in the return seeking portfolio.

The following fair value hierarchy table presents information about the Plan's investments measured at fair value as of 30 June 2015:

|                              | acti | oted prices in<br>ve markets for<br>entical assets<br>(Level 1) | gnificant other<br>observable<br>inputs<br>(Level 2) |    | Significant<br>nobservable<br>inputs<br>(Level 3) |    | Total  |
|------------------------------|------|---|--|----|---|----|--------|
| Invested cash and short-term |      |   |  |    |   |    |        |
| investments (a)              | \$   | 30,622  | \$<br>-  | \$ | -   | \$ | 30,622 |
| Fixed income (b)             |      | 3,137   | -  |    | -   |    | 3,137  |
| Commingled funds, measured   |      |   |  |    |   |    |        |
| at NAV (c)                   |      | -   | -  |    | -   |    | 6,720  |
| Limited liability companies, |      |   |  |    |   |    |        |
| measured at NAV (d)          |      | -   | -  |    | -   |    | 23,182 |
|                              |      | _   |  | _  | _   | _  | _      |
| Total                        | \$   | 33,759  | \$<br>-  | \$ | -   | \$ | 63,661 |

The following fair value hierarchy table presents information about the Plan's investments measured at fair value as of 30 June 2014:

|  | active<br>ident | ed prices in<br>markets for<br>tical assets<br>Level 1) | Się | gnificant other<br>observable<br>inputs<br>(Level 2) | un       | ignificant<br>observable<br>inputs<br>(Level 3) |          | Total  |
|--|-----------------|---|-----|--|----------|---|----------|--------|
| Invested cash and short-term                     |                 |   |     |  |          |   |          |        |
| investments (a)                                  | \$              | 224   | \$  | -  | \$       | -   | \$       | 224    |
| Fixed income (b)                                 |                 | -   |     | -  |          | -   |          | -      |
| Commingled funds, measured at NAV (c)            |                 | -   |     | -  |          | -   |          | 12,206 |
| Limited liability companies, measured at NAV (d) |                 | -   |     |  | <u> </u> | -   | <u> </u> | 50,359 |
| Total  | \$              | 224   | \$  | -  | \$       | -   | \$       | 62,789 |

Plan assets categorized as Level 1 include: money market and fixed term deposits with maturities of less than one year, U.S. government obligations, fixed-income instruments, U.S. and non-U.S. equity securities, mutual funds, and exchange traded funds.

- (a) Invested cash and short-term investments are invested in money market funds whose portfolio is composed of highly rated short-term issuance managed with the primary goal of preserving principal while providing minimal yield.
- (b) Fixed income are invested in money market and fixed term deposits with maturities of less than one year, U.S. government obligations, fixed-income instruments, U.S. and non-U.S. equity securities, mutual funds, and exchange traded funds.

- (c) Commingled funds are pools of assets commingled together to benefit from professional management and through economies of scale. Investors own shares of the fund and are provided a NAV on a regular basis. Commingled funds are regulated by the U.S. Office of the Comptroller of the Currency or by the state banking authority. Commingled funds are valued based on NAV per share, derived from the quoted prices in active markets of the underlying equity securities.
- (d) The limited liability companies are investing vehicles whose interest is in a membership of the limited liability company. The membership has the same benefits of professional management and economies of scale that mutual and commingled funds do, and are provided with regular NAV reporting. Limited liability companies are invested in bond funds. Bond fund values are derived from the quoted prices in active markets of the underlying fixed income securities.

#### Estimated Future Contributions and Benefit Payments

Rotary expects to make benefit payments of at least \$71,876 in fiscal year 2016 given the termination of the Plan. The final amount required to settle the Plan is contingent on many factors including lump sum versus annuity purchases, cost to purchase annuities, changes to discount rates, changes in the fair value of the Plan assets and other variables.

#### 401(k) Plan

The Rotary International 401(k) Plan (the 401(k) Plan) is a defined contribution plan. Employees voluntarily make contributions to the 401(k) Plan in amounts based on a percentage of their total compensation, up to a maximum of 50%, subject to limitations imposed by the IRS. Rotary International matches 100% of the first 1% and 50% of the next 5% contributed of the participant's annual compensation. For employees hired on or after 1 January 2008, Rotary International may also make further contributions to the 401(k) Plan via a points-based contribution. In addition, starting on 1 January 2015, active employees who were part of the pension plan will have additional benefit in the Rotary International funded 401(k) points-based contribution. The match and points-based contribution expense to Rotary was \$2,283 and \$1,654 for the years ended 30 June 2015 and 2014, respectively.

#### **NOTE G - LEASING ARRANGEMENTS**

As lessee, Rotary International leases certain office facilities. The future minimum lease commitments under these non-cancelable operating leases as of 30 June 2015 are as follows:

# Years ending 30 June

| 2016<br>2017<br>2018<br>Thereafter     | \$<br>1,025<br>468<br>296 |  |
|--|---------------------------|--|
| Total future minimum lease commitments | \$<br>1,789               |  |

Rental expense was \$1,961 and \$1,579 for the years ended 30 June 2015 and 2014, respectively.

One Rotary Center is Rotary's world headquarters office building in Evanston, Illinois, USA, owned by Rotary International. At 30 June 2015, 52% of One Rotary Center space was available for lease to third parties. Of the available space for lease, 84% was leased to third parties with terms ranging from one to 20 years. Future minimum rental income to be received on these non-cancelable operating leases is as follows:

# Years ending 30 June

| 2016                               | \$ | 4,222  |
|------------------------------------|----|--------|
| 2017                               | Ÿ  | 4,603  |
| 2018                               |    | 4,923  |
| 2019                               |    | 4,833  |
| 2020                               |    | 3,921  |
| Thereafter                         |    | 23,243 |
| Total future minimum rental income | s  | 45,745 |

#### **NOTE H - NET ASSETS**

The components of Rotary's net assets as of 30 June 2015 and 2014 are as follows:

|  |          | 2015             |        | 2014            |
|--|----------|------------------|--------|-----------------|
| Unrestricted Undesignated  | <u> </u> | 544,203          | \$     | 542,194         |
| Board-designated   | ,<br>_   | 176,954          | ب<br>- | 207,539         |
| Total unrestricted net assets  |          | 721,157          |        | 749,733         |
| Temporarily restricted   |          |                  |        |                 |
| Endowment Fund earnings awaiting appropriation Areas of focus/term gifts |          | 62,770<br>10,311 |        | 73,762<br>7,906 |
| ŭ  | _        |                  | -      | ·               |
| Total temporarily restricted net assets                                  |          | 73,081           |        | 81,668          |
| Permanently restricted   |          |                  |        |                 |
| Annual fund  |          | 179,039          |        | 168,530         |
| Rotary grants  |          | 84,262           |        | 76,351          |
| PolioPlus program  |          | 200              |        | 200             |
| Split-interest agreements  |          | 15,065           |        | 14,501          |
| Other  | _        | 1,733            | =      | 1,780           |
| Total permanently restricted net assets                                  | _        | 280,299          | _      | 261,362         |
| Total net assets   | \$ _     | 1,074,537        | \$     | 1,092,763       |

Net assets released from temporary restrictions by incurring expenses that satisfied donor restrictions for the years ended 30 June 2015 and 2014 are as follows:

|  |     | 2015    |     | 2014    |
|--|-----|---------|-----|---------|
| PolioPlus                                    | \$  | 98,025  | \$  | 119,371 |
| Endowment Fund earnings appropriated for use |     | 9,099   |     | 7,719   |
| Areas of focus/term gifts                    |     | 19,147  |     | 11,367  |
| Endowment modifications                      |     | 183     |     | -       |
| Prior-year pledges received                  | _   | 561     |     | 362     |
|  | _   |         |     |         |
|  | \$_ | 127,015 | \$_ | 138,819 |

Net assets released from permanent restrictions through modifications to endowment agreements and pledge write offs and allowance for the years ended 30 June 2015 and 2014 are as follows:

|  |     | 2015      |     | 2014 |
|--|-----|-----------|-----|------|
| Endowment modifications<br>Pledge write offs and allowance | \$  | 300<br>86 | \$  | 118  |
| Total  | \$_ | 386       | \$_ | 118  |

#### **NOTE I - SERVICES AND OTHER ACTIVITIES**

The Association has services and other activities that generate income to offset the expenses incurred for certain activities (see supplementary schedule of Association activities).

These activities include: the international convention, which is held annually to inspire and inform Rotarians of Rotary programs and activities during the past year and highlight upcoming activities; the Council on Legislation, which meets every three years to vote on legislation submitted by clubs, district and the RI Board; *The Rotarian*, which is an English-language magazine subscribed to by Rotarians worldwide; rental income from One Rotary Center, Rotary's world headquarters office building in Evanston, Illinois, USA; and the U.S. club insurance program, which provides liability insurances to U.S. Rotary clubs and districts. Also included in the supplementary schedule are publications and supplies, license fees and miscellaneous, and contributions to the Foundation.

#### NOTE J - THE BILL & MELINDA GATES FOUNDATION GRANT

Beginning in fiscal year 2008, the Foundation entered into a grant agreement with the Bill & Melinda Gates Foundation (BMGF) to support the global polio eradication initiative. The intent of the grant agreement is to strengthen the Foundation's leadership in working with other organizations, such as the United Nations Children's Fund, the Centers for Disease Control and the World Health Organization, in pursuit of the

eradication of polio throughout the world. In accordance with the grant agreement and all future addendums, the Foundation recognizes revenue when all contingencies to the grant are substantially met.

Through the six-year period ended 30 June 2013, the Foundation received the total grant award of \$355,120 from BMGF and recorded this as temporarily restricted revenue. The addendum had provisions whereby the Foundation was responsible for separately raising \$200,000 by 30 June 2012, which was accomplished by 31 December 2011.

In September 2011, the Foundation and BMGF signed an addendum to the agreement for an additional grant award from BMGF of \$50,090 subject to revised contingencies. The contingencies to the September 2011 grant award were met in October 2012; therefore, the additional \$50,090 award was recorded as revenue during fiscal year 2013 and was received in full by January 2015.

In June 2013, the Foundation and BMGF signed another addendum for an additional grant award from BMGF of up to \$350,000 subject to revised contingencies. The addendum provides a 2:1 match for new spending from non-BMGF funds, with a match of up to \$70,000 per calendar year for five years. The Foundation recorded a \$70,000 award as revenue between fiscal years 2013 and 2014 for spending non-BMGF funds during calendar year 2013. The Foundation also recorded a \$70,000 award as revenue between fiscal years 2014 and 2015 for spending non-BMGF funds during calendar year 2014.

#### **NOTE K - SUBSEQUENT EVENTS**

Management considered subsequent events through 22 October 2015, the date the consolidated financial statements were available to be issued. Rotary is not aware of any subsequent events that would require recognition or disclosure in the consolidated financial statements.



#### Rotary International CONSOLIDATING STATEMENT OF FINANCIAL POSITION 30 June 2015 (In thousands of U.S. dollars)

| ASSETS  |    | Rotary<br>International                 |      | PPH                         |      | Infotech                   |    | Eliminating entries   |     | Association subtotal                    |     | Foundation                       |      | Eliminating entries |      | Consolidated<br>total                  |
|---|----|---|------|-----------------------------|------|----------------------------|----|---|-----|---|-----|----------------------------------|------|---------------------|------|--|
| ASSETS  Cash and cash equivalents  Club and other accounts receivable, net  Pledges receivable, net  Deferred charges, prepaid expenses and                                   | \$ | 20,073<br>3,182                         | \$   | 348<br>-<br>-               | \$   | 188<br>392                 | \$ | -<br>-<br>-   | \$  | 20,609<br>3,574                         | \$  | 58,058<br>-<br>8,237             | \$   | -<br>-<br>-         | \$   | 78,667<br>3,574<br>8,237               |
| Other assets  Due from affiliates  Investments  Split-interest agreements  Property and equipment, net  | _  | 4,356<br>3,873<br>93,343<br>-<br>36,730 |      | 106<br>-<br>4,864<br>-<br>- |      | 41<br>794<br>-<br>-<br>341 | _  | (797)<br>(2,521)  | = - | 4,503<br>3,870<br>95,686<br>-<br>37,071 | = - | 2,754<br>-<br>968,384<br>36,157  |      | (3,870)             | =    | 7,257<br>1,064,070<br>36,157<br>37,071 |
| Total assets  | \$ | 161,557                                 | \$ _ | 5,318                       | \$ = | 1,756                      | \$ | (3,318)   | \$  | 165,313                                 | \$  | 1,073,590                        | \$ _ | (3,870)             | \$ _ | 1,235,033                              |
| LIABILITIES AND NET ASSETS  LIABILITIES  Accounts payable, accrued expenses and split-interest agreements payable Accrued program awards  Deferred revenue Pension obligation | \$ | 23,823<br>3,864<br>4,601                | \$   | 3,568<br>-<br>-<br>-<br>-   | \$   | 441                        | \$ | 500<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | \$  | 28,332<br>-<br>3,864<br>4,601           | \$  | 21,767<br>97,323<br>995<br>3,614 | \$   |                     | \$   | 50,099<br>97,323<br>4,859<br>8,215     |
| Due to affiliates  Total liabilities  | -  | 753<br>33,041                           |      | 523<br>4,091                |      | 462                        | =  | (1,297)   |     | 36,797                                  |     | 3,870<br>127,569                 |      | (3,870)             | -    | 160,496                                |
| NET ASSETS Unrestricted Undesignated Board designated   | -  | 111,229<br>17,287                       |      | 1,227                       |      | 1,294                      | _  | (2,521)   |     | 111,229<br>17,287                       |     | 432,974<br>159,667               |      | -                   | -    | 544,203<br>176,954                     |
| Total unrestricted net assets   |    | 128,516                                 |      | 1,227                       |      | 1,294                      |    | (2,521)   |     | 128,516                                 |     | 592,641                          |      | -                   |      | 721,157                                |
| Temporarily restricted<br>Permanently restricted  | -  | -                                       |      | -                           |      | -                          | _  | <u>-</u>  |     | -                                       |     | 73,081<br>280,299                |      | <u>-</u>            | =    | 73,081<br>280,299                      |
| Total net assets  | -  | 128,516                                 |      | 1,227                       |      | 1,294                      | =  | (2,521)   |     | 128,516                                 |     | 946,021                          |      |                     | =    | 1,074,537                              |
| TOTAL LIABILITIES AND<br>NET ASSETS   | \$ | 161,557                                 | \$   | 5,318                       | \$_  | 1,756                      | \$ | (3,318)   | \$  | 165,313                                 | \$  | 1,073,590                        | \$_  | (3,870)             | \$_  | 1,235,033                              |

#### Rotary International CONSOLIDATING STATEMENT OF FINANCIAL POSITION 30 June 2014 (In thousands of U.S. dollars)

| ASSETS   | Rotary<br>International                  |             | РРН                         |               | Infotech                   |    | Eliminating entries           | Association subtotal                         |      | Foundation                          |      | Eliminating entries    |      | Consolidated<br>total                  |
|--|--|-------------|-----------------------------|---------------|----------------------------|----|-------------------------------|--|------|-------------------------------------|------|------------------------|------|--|
| ASSETS  Cash and cash equivalents  Club and other accounts receivable, net  Pledges receivable, net  Deferred charges, prepaid expenses and                            | \$<br>18,820<br>3,407                    | \$          | 621                         | \$            | 94<br>371                  | \$ | -<br>-<br>-                   | \$<br>19,535<br>3,778                        | \$   | 70,673<br>-<br>17,657               | \$   | -<br>-<br>-            | \$   | 90,208<br>3,778<br>17,657              |
| other assets Due from affiliates Investments Split-interest agreements Property and equipment, net   | 3,602<br>1,772<br>105,642<br>-<br>37,733 |             | 36<br>-<br>4,564<br>-<br>-  |               | 39<br>801<br>-<br>-<br>297 | _  | (795)<br>(2,325)              | <br>3,677<br>1,778<br>107,881<br>-<br>38,030 |      | 4,028<br>911,920<br>33,797          |      | (1,778)<br>-<br>-<br>- | _    | 7,705<br>1,019,801<br>33,797<br>38,030 |
| Total assets   | \$<br>170,976                            | \$ <u>_</u> | 5,221                       | - \$ <u>-</u> | 1,602                      | \$ | (3,120)                       | \$<br>174,679                                | \$ . | 1,038,075                           | \$ = | (1,778)                | \$ _ | 1,210,976                              |
| LIABILITIES AND NET ASSETS   |  |             |                             |               |                            |    |                               |  |      |                                     |      |                        |      |  |
| LIABILITIES  Accounts payable, accrued expenses and split-interest agreements payable  Accrued program awards  Deferred revenue  Pension obligation  Due to affiliates | \$<br>26,006<br>-<br>3,014<br>399<br>759 | \$          | 3,676<br>-<br>-<br>-<br>365 | \$            | 436<br>-<br>-<br>-<br>21   | \$ | 350<br>-<br>-<br>-<br>(1,145) | \$<br>30,468<br>-<br>3,014<br>399            | \$   | 20,091<br>64,241<br>-<br>-<br>1,778 | \$   | -<br>-<br>-<br>(1,778) | \$   | 50,559<br>64,241<br>3,014<br>399       |
| <b>Total liabilities</b>   | 30,178                                   |             | 4,041                       |               | 457                        |    | (795)                         | 33,881                                       |      | 86,110                              |      | (1,778)                |      | 118,213                                |
| NET ASSETS Unrestricted Undesignated Board designated  | 115,852<br>24,946                        |             | 1,180                       |               | 1,145                      | _  | (2,325)                       | <br>115,852<br>24,946                        |      | 426,342<br>182,593                  |      | -<br>-                 | =    | 542,194<br>207,539                     |
| Total unrestricted net assets  | 140,798                                  |             | 1,180                       |               | 1,145                      |    | (2,325)                       | 140,798                                      |      | 608,935                             |      | -                      |      | 749,733                                |
| Temporarily restricted<br>Permanently restricted   | -  |             | -                           |               | -                          | _  | -                             | <br>-  |      | 81,668<br>261,362                   |      | -                      | _    | 81,668<br>261,362                      |
| Total net assets   | 140,798                                  |             | 1,180                       |               | 1,145                      | _  | (2.325)                       | <br>140,798                                  |      | 951,965                             |      |                        | _    | 1,092,763                              |
| TOTAL LIABILITIES AND<br>NET ASSETS  | \$<br>170,976                            | \$          | 5,221                       | \$_           | 1,602                      | \$ | (3,120)                       | \$<br>174,679                                | \$   | 1,038,075                           | \$_  | (1,778)                | \$   | 1,210,976                              |

Rotary International CONSOLIDATING STATEMENT OF ACTIVITIES Year ended 30 June 2015 (In thousands of U.S. dollars)

|  |      | Rotary<br>International            |            | РРН            |     | Infotech           |     | Eliminating entries |     | Association subtotal        |     | Foundation                  |     | Eliminating entries       |     | Consolidated total                              |
|--|------|------------------------------------|------------|----------------|-----|--------------------|-----|---------------------|-----|-----------------------------|-----|-----------------------------|-----|---------------------------|-----|---|
| Revenues Contributions Dues Net investment return Services and other activities Other revenues, net                          | \$   | 65,386<br>(5,165)<br>22,822<br>213 | \$         | 90<br>-<br>819 | \$  | (48)<br>-<br>1,928 | \$  | (2,960)             | \$  | 65,386<br>(5,123)<br>22,822 | \$  | 268,903<br>(4,798)<br>(789) | \$  | (319)<br>-<br>-<br>-<br>- | \$  | 268,584<br>65,386<br>(9,921)<br>22,822<br>(789) |
| <b>Total revenues</b>  |      | 83,256                             |            | 909            |     | 1,880              |     | (2,960)             |     | 83,085                      |     | 263,316                     |     | (319)                     |     | 346,082   |
| Expenses Program awards and expenses PolioPlus program Rotary grants Other programs  | =    | -<br>-<br>75,026                   |            | -<br>-<br>-    |     | -<br>-<br>-        | = . | -<br>-<br>-         |     | -<br>-<br>75,026            | =   | 125,899<br>111,234<br>8,075 | _   | -<br>-<br>-               | _   | 125,899<br>111,234<br>83,101                    |
| Total program awards and expenses  |      | 75,026                             |            | -              |     | -                  |     | -                   |     | 75,026                      |     | 245,208                     |     | -                         |     | 320,234   |
| Development expenses<br>General administration   | _    | 16,388                             |            | 862            |     | 1,731              |     | (2,960)             |     | 16,021                      | _   | 15,804<br>4,854             | _   | (319)                     | =   | 15,804<br>20,556                                |
| Total expenses   | _    | 91,414                             | . <u>-</u> | 862            |     | 1,731              | _ , | (2,960)             | _ , | 91,047                      | _   | 265,866                     | _   | (319)                     | _   | 356,594   |
| Change in net assets before pension-related changes other than net periodic benefit cost and equity investment in subsidiary |      | (8,158)                            |            | 47             |     | 149                |     | -                   |     | (7,962)                     |     | (2,550)                     |     | -                         |     | (10,512)  |
| Pension-related changes other than net periodic<br>benefit cost<br>Equity investment in subsidiary                           | _    | (4,320)<br>196                     | . <u>-</u> | -<br>-         |     | -<br>-             |     | (196)               |     | (4,320)                     | -   | (3,394)                     | _   |                           | _   | (7,714)   |
| CHANGE IN NET ASSETS   |      | (12,282)                           |            | 47             |     | 149                |     | (196)               |     | (12,282)                    |     | (5,944)                     |     | -                         |     | (18,226)  |
| Net assets<br>Beginning of year  | =    | 140,798                            | · <u>-</u> | 1,180          | = = | 1,145              |     | (2,325)             |     | 140,798                     | =   | 951,965                     | _   |                           | _   | 1,092,763                                       |
| End of year  | \$ _ | 128,516                            | \$_        | 1,227          | \$  | 1,294              | \$  | (2,521)             | \$  | 128,516                     | \$_ | 946,021                     | \$_ | -                         | \$_ | 1,074,537                                       |

#### Rotary International CONSOLIDATING STATEMENT OF ACTIVITIES Year ended 30 June 2014 (In thousands of U.S. dollars)

|  | -  | Rotary<br>International |            | РРН   | Infotech  |    | Eliminating entries | Association subtotal |    | Foundation |    | Eliminating<br>entries |    | Consolidated total |
|--|----|-------------------------|------------|-------|-----------|----|---------------------|----------------------|----|------------|----|------------------------|----|--------------------|
| Revenues   |    |                         |            |       |           |    |                     |                      |    |            |    |                        |    |                    |
| Contributions  | \$ | -                       | \$         | -     | \$<br>-   | \$ | -                   | \$<br>-              | \$ | 259,595    | \$ | (5,357)                | \$ | 254,238            |
| Dues   |    | 63,301                  |            | -     | -         |    | -                   | 63,301               |    | -          |    | -                      |    | 63,301             |
| Net investment return  |    | 15,855                  |            | 189   | (21)      |    | -                   | 16,023               |    | 108,191    |    | -                      |    | 124,214            |
| Services and other activities  |    | 26,513                  |            | -     | -         |    | (178)               | 26,335               |    |            |    | -                      |    | 26,335             |
| Other revenues, net  | _  | (36)                    | -          | 895   | <br>1,727 |    | (2,586)             | <br>-                | -  | 3,268      | _  |                        | _  | 3,268              |
| Total revenues   |    | 105,633                 |            | 1,084 | 1,706     |    | (2,764)             | 105,659              |    | 371,054    |    | (5,357)                |    | 471,356            |
| Expenses   |    |                         |            |       |           |    |                     |                      |    |            |    |                        |    |                    |
| Program awards and expenses  |    |                         |            |       |           |    |                     |                      |    |            |    |                        |    |                    |
| PolioPlus program  |    | -                       |            | -     | -         |    | -                   | -                    |    | 131,284    |    | -                      |    | 131,284            |
| Rotary grants  |    | -                       |            | -     | -         |    | -                   | -                    |    | 91,850     |    | -                      |    | 91,850             |
| Other programs   | _  | 77,019                  | _          | -     | <br>-     |    | -                   | <br>77,019           | _  | 8,406      | _  |                        | _  | 85,425             |
| Total program awards and expenses  |    | 77,019                  |            | -     | -         |    | -                   | 77,019               |    | 231,540    |    | -                      |    | 308,559            |
| Development expenses   |    | _                       |            | _     | _         |    | _                   | -                    |    | 15,988     |    | -                      |    | 15,988             |
| General administration   | _  | 26,139                  | _          | 1,017 | <br>1,585 | _  | (2,764)             | <br>25,977           | _  | 5,089      | _  | (5,357)                | _  | 25,709             |
| Total expenses   | _  | 103,158                 | . <u>-</u> | 1,017 | <br>1,585 |    | (2,764)             | <br>102,996          | _  | 252,617    | _  | (5,357)                | _  | 350,256            |
| Character at costs before a sector added   |    |                         |            |       |           |    |                     |                      |    |            |    |                        |    |                    |
| Change in net assets before pension-related changes other than net periodic benefit cost |    |                         |            |       |           |    |                     |                      |    |            |    |                        |    |                    |
| and equity investment in subsidiary  |    | 2,475                   |            | 67    | 121       |    | -                   | 2,663                |    | 118,437    |    | -                      |    | 121,100            |
|  |    |                         |            |       |           |    |                     |                      |    |            |    |                        |    |                    |
| Pension-related changes other than net periodic  |    |                         |            |       |           |    |                     |                      |    |            |    |                        |    |                    |
| benefit cost   |    | 8,699                   |            | -     | -         |    | -                   | 8,699                |    | 1,973      |    | -                      |    | 10,672             |
| Equity investment in subsidiary  | _  | 188                     | -          | -     | <br>-     |    | (188)               | <br>                 | -  | -          | _  |                        | _  | -                  |
| CHANGE IN NET ASSETS   |    | 11,362                  |            | 67    | 121       |    | (188)               | 11,362               |    | 120,410    |    | -                      |    | 131,772            |
| Net assets   |    |                         |            |       |           |    |                     |                      |    |            |    |                        |    |                    |
| Beginning of year  | _  | 129,436                 | _          | 1,113 | <br>1,024 |    | (2,137)             | <br>129,436          | _  | 831,555    | _  | <u>-</u>               | _  | 960,991            |
|  |    |                         |            |       |           |    |                     |                      |    |            |    |                        |    |                    |

# Rotary International ASSOCIATION ACTIVITIES Year ended 30 June 2015 (In thousands of U.S. dollars)

| Revenues  |    |         |
|---|----|---------|
| Dues  | \$ | 65,386  |
| Investment return, net                              |    | (5,123) |
| Services and other activities                       | _  | 22,822  |
| Total revenues                                      |    | 83,085  |
| Expenses  |    |         |
| Senior leader, governance and executive             |    | 5,211   |
| Programs and member services                        |    | 24,700  |
| Messaging and communications                        |    | 10,386  |
| Polio, development and partnerships                 |    | 305     |
| IT, operations and administration                   |    | 11,253  |
| Finances  |    | 4,647   |
| Strategy and enterprise projects                    |    | 1,273   |
| International operations                            |    | 7,270   |
| Human resources, legal and audit                    | _  | 2,722   |
| Total operating expenses                            |    | 67,767  |
| Services and other activities                       |    | 22,961  |
| Contribution to The Rotary Foundation               | _  | 319     |
| Total expenses                                      | _  | 91,047  |
| Excess expense before pension-related changes other |    |         |
| than net periodic benefit cost                      | \$ | (7,962) |

# **SERVICES AND OTHER ACTIVITIES**

|                                | _  | Revenue | Expense      |     | revenue/<br>(expense) |
|--------------------------------|----|---------|--------------|-----|-----------------------|
| Council on Legislation         | \$ | 230     | \$<br>230    | \$  | _                     |
| International convention       |    | 6,678   | 7,877        |     | (1,199)               |
| Magazine                       |    | 6,213   | 4,884        |     | 1,329                 |
| One Rotary Center              |    | 6,056   | 7,657        |     | (1,601)               |
| Publications and supplies      |    | 605     | 1,020        |     | (415)                 |
| U.S. clubs insurance program   |    | 1,281   | 1,305        |     | (24)                  |
| License fees and miscellaneous | _  | 1,759   | <br>(12)     | _   | 1,771                 |
| Total                          | \$ | 22,822  | \$<br>22,961 | \$_ | (139)                 |

# Rotary International ASSOCIATION ACTIVITIES Year ended 30 June 2014 (In thousands of U.S. dollars)

| Revenues  |    |         |
|---|----|---------|
| Dues  | \$ | 63,301  |
| Investment return, net                              |    | 16,023  |
| Services and other activities                       | _  | 26,335  |
| Total revenues                                      |    | 105,659 |
| Expenses  |    |         |
| Senior leader, governance and executive             |    | 6,008   |
| Programs and member services                        |    | 24,921  |
| Messaging and communications                        |    | 13,216  |
| Polio, development and partnerships                 |    | 114     |
| IT, operations and administration                   |    | 12,812  |
| Finances  |    | 4,736   |
| Strategy and enterprise projects                    |    | 864     |
| International operations                            |    | 6,789   |
| Human resources, legal and audit                    | _  | 3,077   |
| Total operating expenses                            |    | 72,537  |
| Services and other activities                       |    | 25,102  |
| Contribution to The Rotary Foundation               | _  | 5,357   |
| Total expenses                                      | _  | 102,996 |
| Excess revenue before pension-related changes other |    |         |
| than net periodic benefit cost                      | \$ | 2,663   |

# **SERVICES AND OTHER ACTIVITIES**

|                                | Revenue | _  | Expense | -  | Excess<br>revenue/<br>(expense) |
|--------------------------------|---------|----|---------|----|---------------------------------|
| Council on Legislation \$      | 119     | \$ | 119     | \$ | -                               |
| International convention       | 10,277  |    | 9,309   |    | 968                             |
| Magazine                       | 6,284   |    | 5,212   |    | 1,072                           |
| One Rotary Center              | 5,496   |    | 8,019   |    | (2,523)                         |
| Publications and supplies      | 823     |    | 940     |    | (117)                           |
| U.S. clubs insurance program   | 1,349   |    | 1,374   |    | (25)                            |
| License fees and miscellaneous | 1,987   |    | 129     | _  | 1,858                           |
| Total \$                       | 26,335  | \$ | 25,102  | \$ | 1,233                           |